## THE CARTESIAN QUESTIONS

THESE 4 QUESTIONS ARE DESIGNED TO HELP YOU GET A NEW PERSPECTIVE ON AND AN UNDERSTANDING OF WHAT INSPIRES AND BLOCKS YOU IN RELATION TO A SPECIFIC DECISION OR GOAL.

THINKING ABOUT A SPECIFIC AREA OF YOUR LIFE WHERE YOU FEEL STUCK/WANT TO MAKE SOMETHING HAPPEN, ANSWER EACH OF THESE QUESTIONS IN TURN. IT MAY TAKE A WHILE FOR AN ANSWER TO COME. DON'T STOP AT THE THOUGHT THAT COMES. KEEP ASKING YOURSELF "AND WHAT ELSE?":

- 1. WHAT WOULD HAPPEN IF YOU DID MAKE THAT CHANGE? THIS QUESTION HELPS YOU VISUALISE YOUR GOAL FULFILMENT INCREASING MOTIVATION.
- 2. WHAT WOULD HAPPEN IF YOU DIDN'T MAKE THAT CHANGE? THIS QUESTION HELPS YOU IDENTIFY THE PAIN OF STAYING WHERE YOU ARE WHICH CAN BE POWERFUL.
- 3. WHAT WOULDN'T HAPPEN IF YOU DID MAKE THAT CHANGE?
  THIS QUESTION HELPS YOU UNDERSTAND WHAT YOU LOSE IF YOU ACHIEVE YOUR GOAL
- 4. WHAT WOULDN'T HAPPEN IF YOU DIDN'T MAKE THAT CHANGE?
  THIS QUESTION CONFUSES OUR CONSCIOUS MIND SO CAN BRING FRESH PERSPECTIVE AND UNLOCK INTUITION

I wonder what you learned? What surprised you? What do these responses mean for your motivation now? I hope this was a helpful exercise and if you would like any more help then please don't hesitate to get in touch at <a href="mailto:emmajefferys@me.com">emmajefferys@me.com</a>

